# Donorship, Sponsorships and Awards



# Donorship

 An event that has a fundraising component for the Alumni Association Scholarship and/or the Georgia Fund





# **Donorship Event Example**

#### **Option to Donate at Registration:**

- Add the option to donate with event registrations to promote giving in conjunction with event attendance.
- This is done through the Event Request Form.

#### Partial Donation with Registration Fees:

- Charge registration for an event, and have part be a donation to the university and part cover event fees.
- The invitation will state that individuals are making a partial donation.



### Merchandise

- Donation as Part of Merchandise Sales:
  - Add a donation to the production cost of T-shirt or merchandise sales.





# Sponsorships

- Chapters can have local businesses, companies and/or individuals help offset costs for a chapter event.
- Local companies may want to provide door prizes, event supplies or a monetary gift. In return for providing gifts or services, they can receive gift recognition from the UGA Foundation.



# **Types of Gifts**

#### 1. Monetary Gifts:

- Individuals or businesses that would like to sponsor a chapter event are encouraged to make a monetary gift directly to the university.
- A check can be mailed directly to the Alumni Association, and Alumni Association staff will ensure the funds are used towards the chapter event.
- This kind of gift ensures that the sponsorship will be considered a tax-deductible gift.

We strongly recommend sponsoring chapter events through this form of gift when possible.



# **Types of Gifts**

#### 2. Gifts of Service:

- Individuals or vendors may wish to make a contribution of services such as catering, music, floral arrangements, etc.
- Individuals can be recognized with a gift receipt or letter of acknowledgement for covering the costs of a chapter event.





# Sponsorships

- Other forms of gifts may be possible on a case by case basis to sponsor a chapter event.
- Sponsorships must be consistent with the mission of the university and processed by Alumni Association staff.
- Contact Diana Fontaine or Bo Hart for specific chapter questions.



### Awards

- Arch chapters can earn points to qualify for the Chapter of Excellence and Chapter of the Year awards.
- Pillar chapters are not eligible for chapter awards.
- Arch chapters may nominate their own chapter and chapter leaders for any or all awards. The Chapter of Excellence award does not require a nomination.
- Nomination forms and deadlines are emailed to chapter leaders each year.



### **How does a Chapter Earn Points?**

- 5 points for 100% giving participation by chapter leadership
- 3 points for completing charter application
- 2 points for completing mid-year review
- 3 points per event in each unique category
- 1 point per event in repeated categories



#### Example: An Arch Chapter that Completes All Requirements

- 100% Board Giving: 5 points
- Completed Charter Application: 3 points
- Completed Mid-Year Review: 2 points
- Host 6 events in 4 of the 7 categories:
  - 4 unique events: 12 points
  - 2 repeat events: 2 points

#### **Total: 24 points**



#### Awards

- Chapter of Excellence 20 points and above
- Eligible for Chapter of the Year 24 points and above
- Volunteer of the Year nominated by chapter leadership
- Event of the Year voted by Alumni Association staff/board
- Philanthropic Chapter of the Year nomination form
- Emerging Chapter of the Year nomination form







### Lunch and Afternoon

- We are heading to lunch at Sanford Stadium Sky Club!
- Our afternoon sessions will be Tate Reception Hall
  please bring everything with you!

